

Press Release

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Change of management at TANOS GmbH

On January 1, 2023, Klaus-Martin Berstecher will take over as managing director of TANOS GmbH, replacing the long-time managing director Lutz Wolle, is retiring after proud 23 years with the company.

With Klaus-Martin Berstecher as a successor, TANOS has gained a true industry and company expert: since 2011 Berstecher has been on board at TTS Tooltechnic Systems, which also includes TANOS GmbH. After joining Festool as Team Leader Category Management he was responsible for the strategy for consumables and



system products for almost three years. He has been driving his passion project, TTS Corporate Development, since 2017 - first as a consultant for strategic corporate projects and until now as Head of Corporate Development.

Before joining the TTS Group, Berstecher worked for Bosch Powertools for several years and was able to develop his skills in product marketing and management. Prior to studying business management at the Nuertingen-Geislingen University (HfWU), he laid the foundation for his successful professional career with a dual apprenticeship as a carpenter and production assistant.

I am convinced that Klaus-Martin Berstecher will contribute his versatile experience and his strategic know-how in the best possible way to the further growth strategy of TANOS GmbH," says the retiring managing director Lutz Wolle. Indeed, Wolle leaves an inspiring example to follow: In the more than two decades of his management, TANOS GmbH developed into an important player not only within the TTS Group. TANOS also achieved rapid growth on the market with an almost tenfold increase in sales - driven by constant product developments up to the current third systainer® generation. "Such a development is of course an enormous incentive for me." says Klaus-Martin Berstecher. "I am looking forward to shaping the future of the systainer® case system together with the great TANOS team. With a solid strategic program, I want to achieve the growth targets, as well as to keep TANOS on an innovative track. Of course, my path will also include the



topic of sustainability, whereby the pronounced longevity of our products is of particular importance."

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About TANOS GmbH:

TANOS GmbH was founded in 1993 as a subsidiary of TTS Tooltechnic Systems AG & Co. KG. TANOS develops and markets multifunctional organization, presentation and transport systems and is the supplier of the patented, stackable and linkable case system systainer® and associated supplementary products.